FSC-111-A	7/5/95	TO: ROM
SUBJECT: Partners Plan A		

DISTRIBUTION:

X	AVP	X	CAM	___	ELM
X	RM	X	Reg.Mil.Mgr.	___	MIL
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(The following "Partners Plan A," Category I carton payment schedule should be distributed to all Sales Personnel with direct account responsibility.)

PARTNERS PLAN "A"
CATEGORY I: $ 0.03 PER CARTON PAYMENT

All Plan "A" participants are eligible for the payment of $0.03 per carton for all RJR cartons reported as sold to their customers that are submitted in a timely and accurate manner.

This payment is intended to be an incentive for each participating account to maintain this throughout the entire program period.

Therefore, every attempt must be made to ensure that accurate weekly data submissions are made during each prescribed time frame as follows:

MAY-DECEMBER
CATEGORY I: TIME SCHEDULE

Payment Period	*Weekly Sales Data	Due Date (In Winston-Salem) for payment processing
1. May-June	May 1 - June 25	July 11,1995
2. July-September	June 26-September 24	September 29,1995
3. October-December	September 25-December 31	January 5,1996

***Weekly Sales data based on the Partners Tracking System Calendar (see FSC 98-A, 6-12-95).**

CATEGORY I PAYMENT GUIDELINE

- Any account data received after the prescribed due date will not receive the $0.03 per carton payment for that data.

Note: Any Total Program Ending Share Payment earned for Category II and/or Category III will apply against all RJR cartons reported as sold during the entire Program period.

If you have any questions regarding the above, you should contact the following:

ISSUES	CONTACT	
Data Submission	I/R Partners Assistance	1-800-362-8786
Program Concerns	Fred Baumann	Extension #7149

R. J. REYNOLDS TOBACCO COMPANY

51850 7333

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